

## The value of IBM WebSphere ILOG BRMS

Understanding the value of IBM WebSphere ILOG Business Rule Management Systems (BRMS).

BRMS can be used to implement and manage change in a safe and predictable way using Transparent Decision Services.

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#### **IBM ILOG Products**

#### Powerful Business Rule Management System

Adapt and respond dynamically, automating processbased decisions with business rule management



# **Advanced Suite of Optimization Tools**

Produce the best possible action plans & schedules, enhancing abilities to explore alternatives, understand trade-offs, and respond to changes in business operations

# **Efficient Supply Chain Management**

Optimize supply chains, design & planning tools for improved efficiency and productivity

## Innovative Visualization Tools

Transform insight into action, enhancing collaboration for smarter role-based business decisions



## **ILOG Optimisation Suite - CPS components**

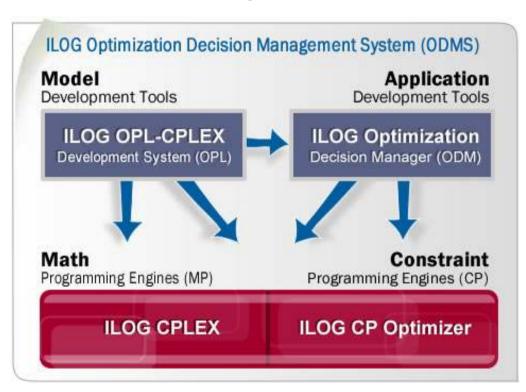
#### Tools & Engines for Powerful Decision Management Applications

- Develop interactive state-of-the-art decision management applications
  - Automate decisions

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- Enforce individual business goals
- Relax constraints
- Conduct what-if analysis
- Provide explanations for trade-offs
- Edit and override results
- Support project-based analytical services or application prototyping
  - Help optimisation experts explain and present their sophisticated models
- Embed models and engines into existing development and application frameworks

# Tools for model and application development



Two optimisation technologies

From long term planning to short term scheduling



## LogicTools Suite

#### LogicNet Plus XE

Determine optimal number, location, territories, and size of warehouses, plants, and lines.



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Strategic Network Design Production
Planning
and
Scheduling

#### Plant PowerOps

Planning and detailed finite scheduling for process manufacturing plants

LogicNet Plus XE

Determine where products should be made.

Multi-Site Production Sourcing Supply Chain Applications

Transport Routing

**Transportation Analyst** 

Strategic routing for fleet sizing, multi-stops, backhauls, and more.

**Product Flow Optimizer** 

Determine best flow considering inventory, transportation, and mode

Inventory Analyst: Strategic

Determine push/pull locations, buffer locations, postponement, and policy analysis

Inventory Optimization

Inventory Analyst: Tactical Maintain the correct inventory levels on an on-going basis



## Agenda

- BRMS Overview
- Value of BRMS approach to IT & Business
- Demonstration of managing change
- Positioning with WebSphere tools
- Building a Decision Service from Scratch
- Conclusions



## **ILOG JRules BRMS Overview**

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## Traditional Approach for Managing Decision Change

#### **Where Business Rules Typically Exist**



Business rules are crucial to operational systems, and they change over time. The traditional (ad hoc) approach of dealing with rule changes leads to...

#### Issues

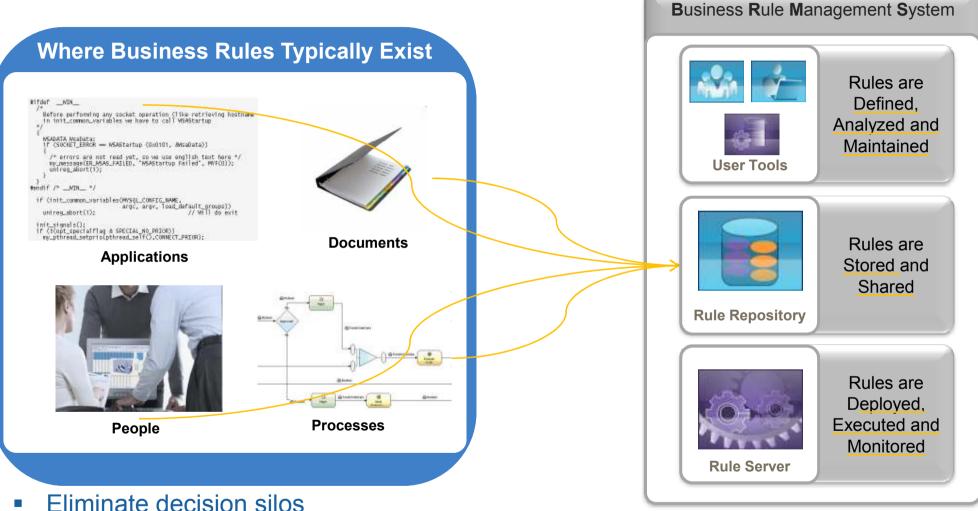
- Rules are hidden in code or isolated within the organization
- Changes are hard to track and maintain over time
- Rules used by systems have to be programmed and require IT resources
- Duplication and multiple versions of the same rules
- Lack of auditability, traceability
- Decision changes cannot be easily tested or simulated

- Reduced organizational agility
- Reduced employee productivity
- Increased load on IT

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## The Smarter Approach – Easy, Safe, Reliable Change with BRMS

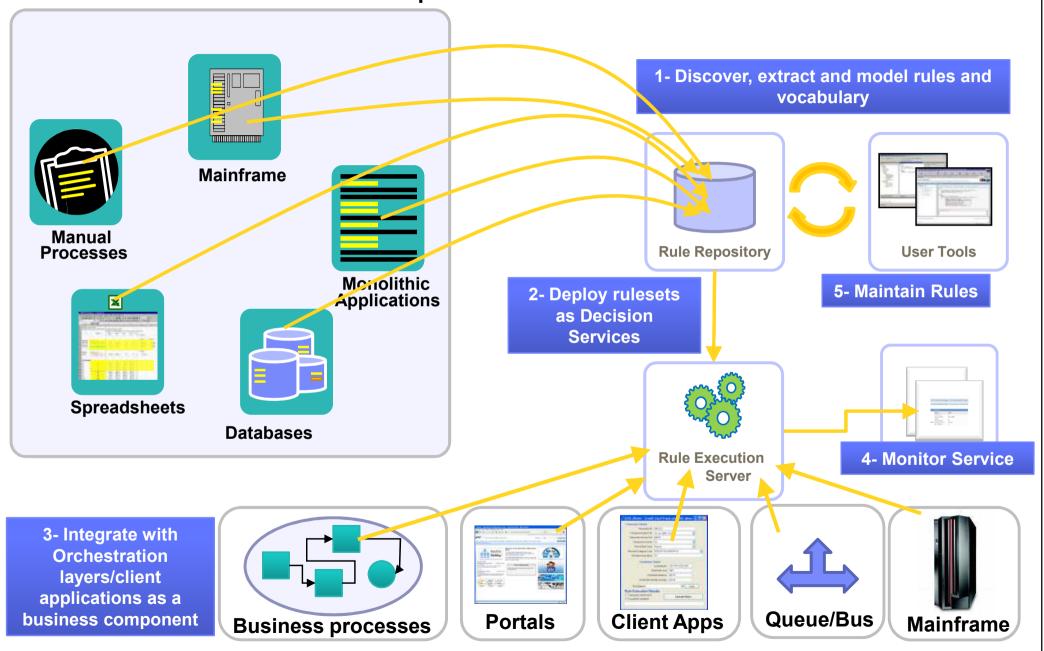


- Make decision logic accessible to Business and IT
- Allow business users to manage rules
- Implement fine-grained, context-specific decision automation
- Reduce maintenance time/cost

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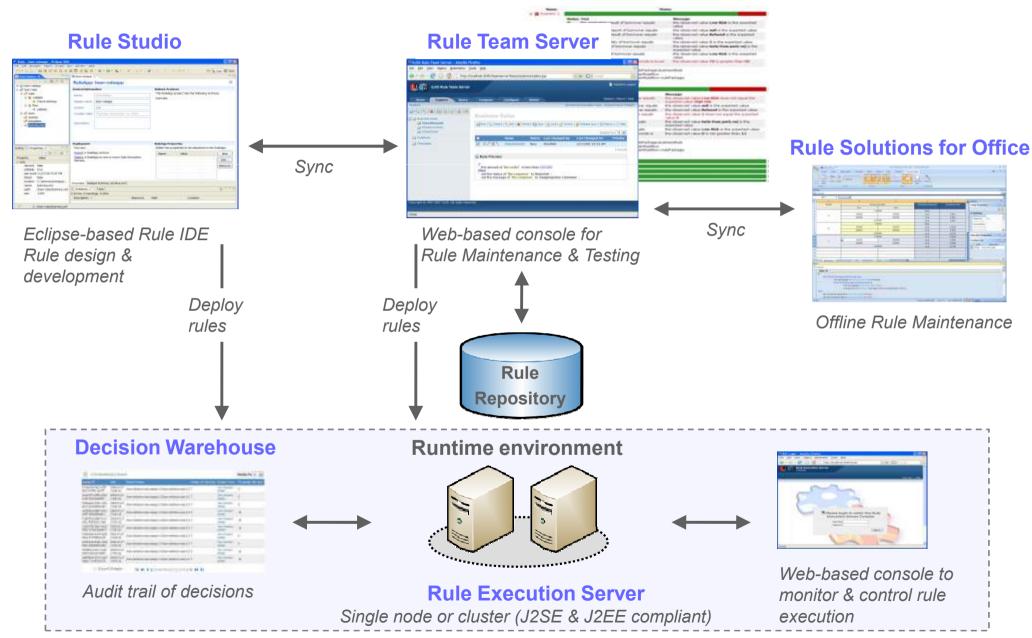


### BRMS – What are the steps?



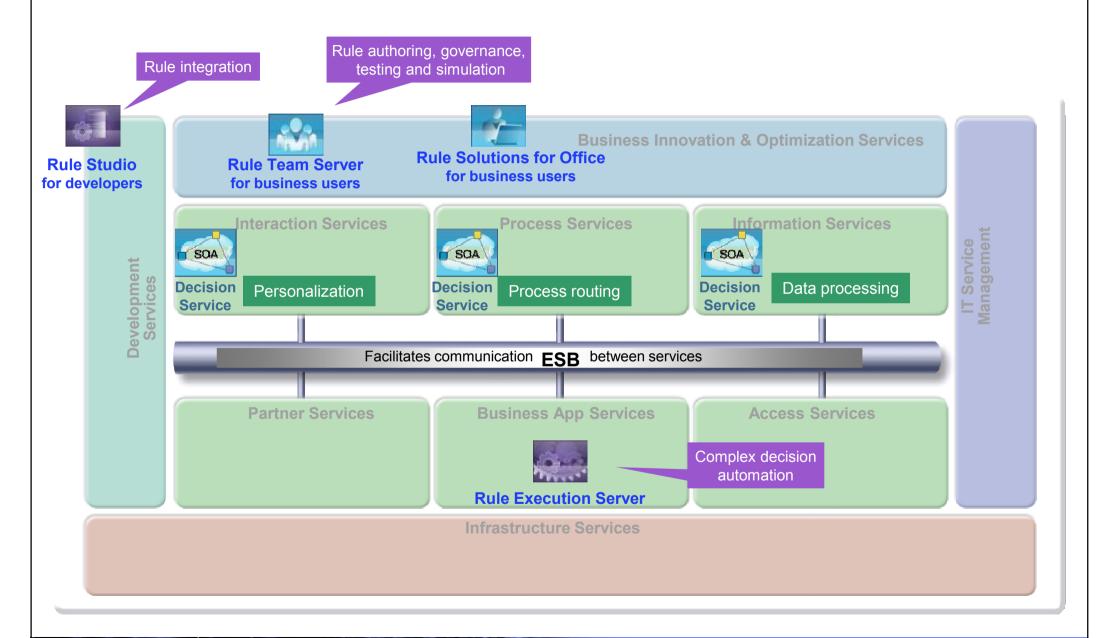


## ILOG JRules Solution Lifecycle Decision Validation Services





#### JRules in the IBM SOA Reference Architecture



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## Drivers for implementing the logic in JRules

- When the logic is more easily managed externally
- When there are large numbers of rules
- When the rule logic is complex
- When the business/policy owners need to be able to view or change the logic
- When the logic changes frequently
- When multiple versions of the logic are required for different date/time/regional/etc. criteria
- When the policies must be expressed in business terms
- When you need high performance
- When the decision services are needed in a SOA



### Business Rule Language

```
the type of claim is Veterinary cost
then
Processing type for claim is : Automate
else
Processing type for claim is : Manual
```

- Customizable vocabulary specific to your organization, industry, application (etc.)
- Supports language localization
- Integrates with external data sources (e.g. list of countries)
- Drop down lists for customized domain data
- Templates facilitate new rule creation

#### Supports all kind of rules:

- Basic to cross validations
- Derivations
- Inference based rules
- Calculations rules
- Product offering
- Underwriting
- Scoring
- Rating...

```
if
the credit score of the borrower is less than 200
then
add "Credit score below 200" to the messages of the loan
reject the loan;
```



#### **Advanced Decision Tables**

|          | Grade     | Amount of loan 😣 |         | Insurance required  | Insurance rate            |  |  |
|----------|-----------|------------------|---------|---------------------|---------------------------|--|--|
|          | diade     | Min              | Max     | Trisquance required | Trisurance race           |  |  |
| 0        | E         | < 100,000        |         | false               | 8                         |  |  |
| 1        | A         | 100,000          | 300,000 | true                | 0.001                     |  |  |
| 2        | t-in      | 300,000          | 600,000 | true                | 0.403                     |  |  |
| Bu       |           | ≥ 600,000        |         | true                | 0.0 <sup>05</sup> Actions |  |  |
| 1 ,      | Overlap   | < 100,000        |         | false               | 0                         |  |  |
|          | cking B   | 100,000          | 300,001 | true                | 0.0025                    |  |  |
| 6        | В         | 300,000          | 600,000 | true                | 0.005                     |  |  |
| 7        |           | ≥ 600,000        |         | true                | 0.0075                    |  |  |
| 8        | F         | < 100,000        |         | true                | 0.0035                    |  |  |
| 9        | С         | 100,000          | 300,000 | true                | 0.006                     |  |  |
| 10       |           | 300,000          | 600,000 | true                | 0.0085                    |  |  |
| 11       |           | ≥ 600,000        |         | true                | 0.0145                    |  |  |
| 12       | Otherwise |                  |         | true                | 0.022                     |  |  |
| <u> </u> |           |                  |         |                     |                           |  |  |

```
all of the following conditions are true:

- the loan grade in 'the loan report' is "C"

- the amount of 'the loan' is at least 600000 ,

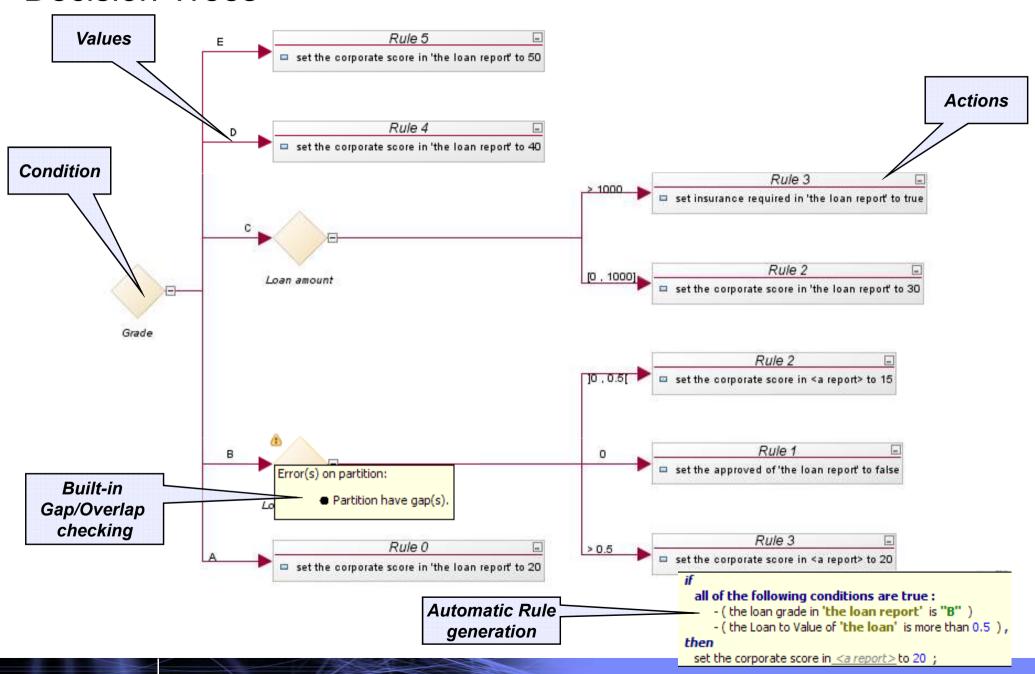
then

set insurance required in 'the loan report' to true;
set the insurance rate in 'the loan report' to 0.0145;
```



#### **Decision Trees**

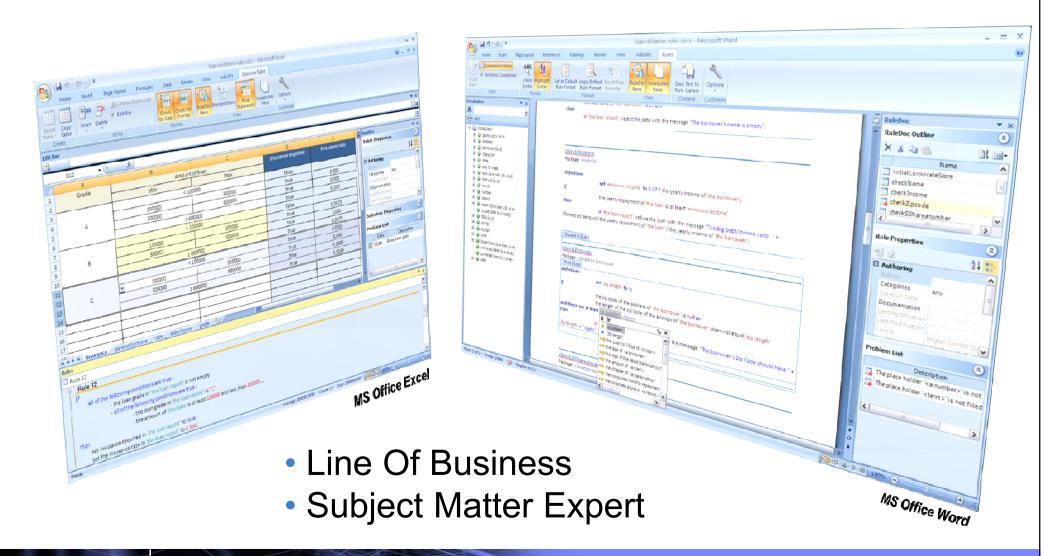
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## Rule Solutions For Office (RSO)

 Business user rule authoring and maintenance using Microsoft Office Word and Excel

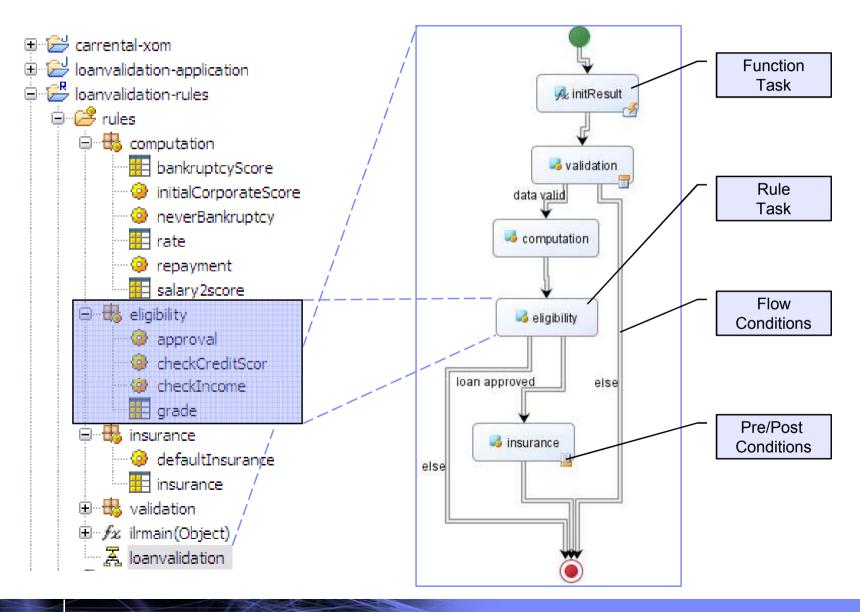


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## Rule Authoring: Visual Decisioning Flow

Graphical editor to model and control rule execution sequence (ruleflow)





## Rule Management Services - Control

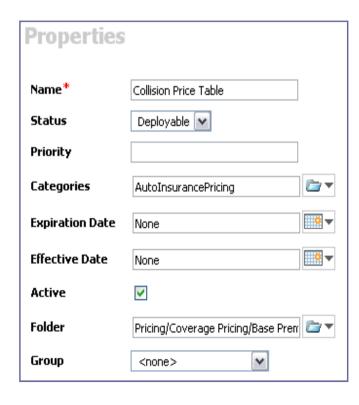
Business views of rules flexible rule organization & smart views

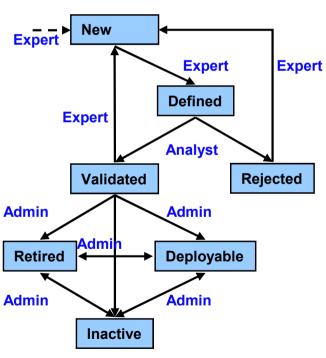
HILLIAN III

Manage custom rule information with rule properties

Control rule lifecycle with a configurable rule life cycle

| = |                 | <u>-</u> | Pricing Coverage Pricing Base Premium Discounts Surcharges |  |  |
|---|-----------------|----------|--|--|--|
|   |                 | +        | Global Adjustments   |  |  |
|   | a               | Rule     | eflows   |  |  |
|   | ☐ Templates     |          |  |  |  |
| = | Rules by Status |          |  |  |  |
|   |                 |          | Defined  |  |  |
|   |                 |          | Deployable   |  |  |
|   |                 |          | New  |  |  |
|   |                 |          | Rejected   |  |  |
|   |                 |          | Validated  |  |  |





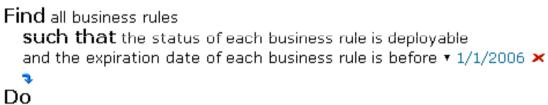
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## Rule Management Services - Visibility

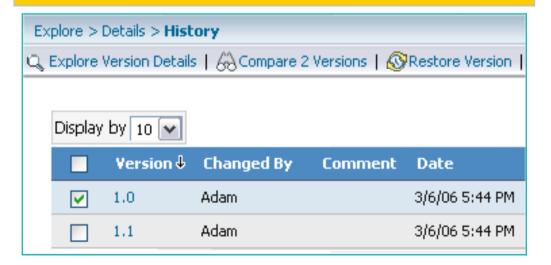
# Rule queries to find, report, update and deploy rules with

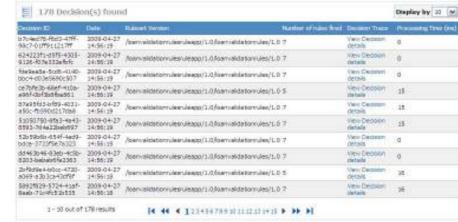
# **Decision Warehouse**Runtime rule execution history



# Track & manage changes with rule history and versioning

set the status of each business rule to rejected x





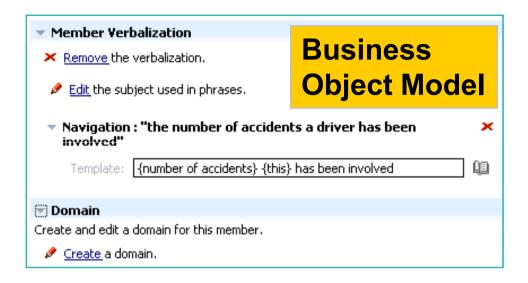
#### Rule reports



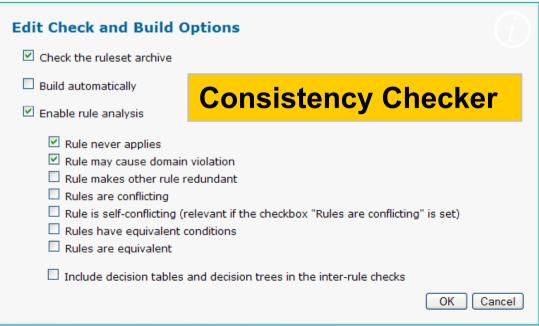
MARKET PROPERTY.



## Rule Modelling – Business Analysts









# Value of BRMS approach to IT & Business





## **Examples of Customer BRMS Applications**

#### Banking

- Loan Origination
- Credit Decisioning
- Sales Advisory
- Payments

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Accounting

#### Insurance

- Claims Processing
- Underwriting
- Quoting
- Rating
- Commissioning

# Capital Markets

- Automated Trading
- Trade Order Management
- Accounting
- Compliance KYC / AML
- On Boarding

#### Public Sector

- Claims Processing
- Entitlement and Benefit calculation
- Fraud Detection and Management
- Screening and Targeting

#### Telecom

- Offer Configuration
- Order Management
- Fraud Detection and Management
- Loyalty Programs
- Network Monitoring

# Transportation and Travel

- Promotions Management
- Loyalty Programs
- Customer Service
- Billing
- Contract Management

#### Retail

- Online recommendation
- Campaign Management
- Order Management
- Pricing

#### Manufacturing

- Order Management
- Billing
- Contract Management



#### **Quantitative Benefits**

- Reduced Time to Market
  - 40% to 70%
- IT Cost Reduction in Product Development
  - 25% to 45%
- IT Cost Reduction in Product Modification
  - 25% to 45% for new rules
  - 50% to 75% for existing rule maintenance
- Process Improvement / Automation
  - 10% to 90%



#### **Qualitative Benefits**

- Increased Business Agility
- Accurate and Repeatable decisions
- Increased Revenue Opportunities
- Customer Satisfaction
- Regulatory compliance
- Business and IT Collaboration
- Confident business change management
- Transparency of decision logic

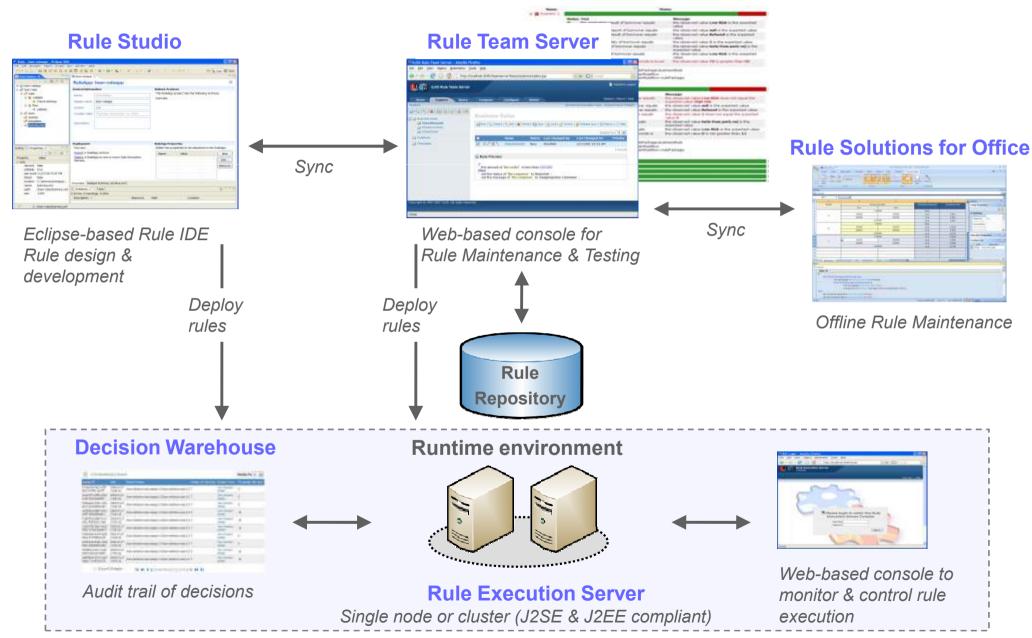


# Demonstration of managing change

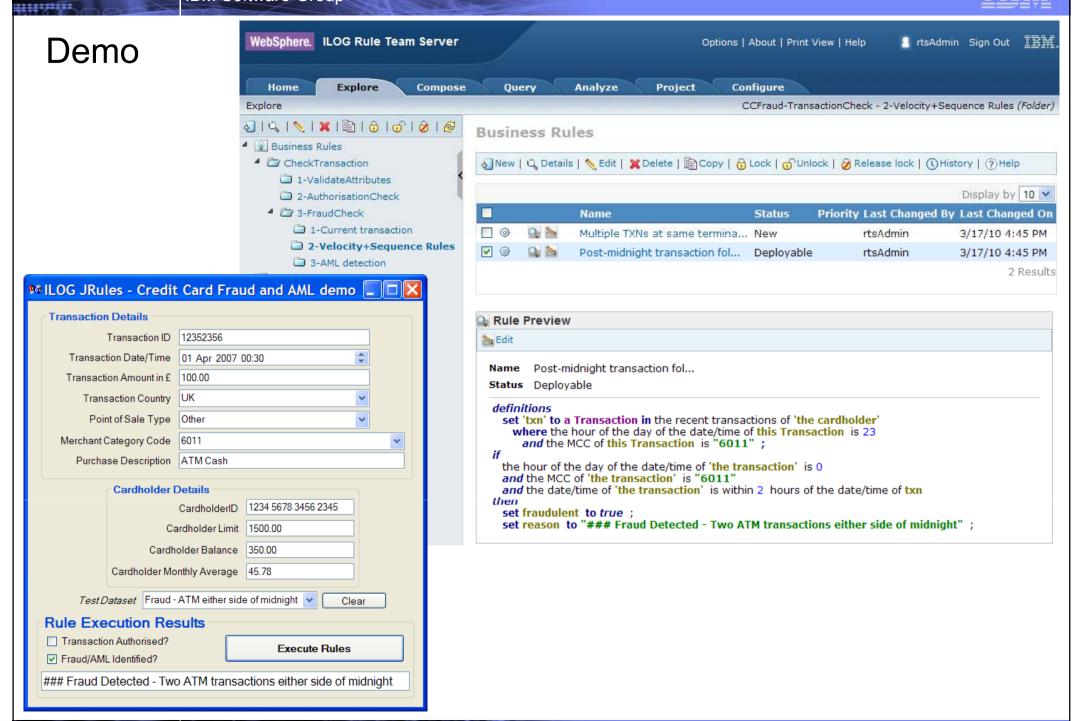
**Credit Card Fraud Rules** 



## ILOG JRules Solution Lifecycle Decision Validation Services







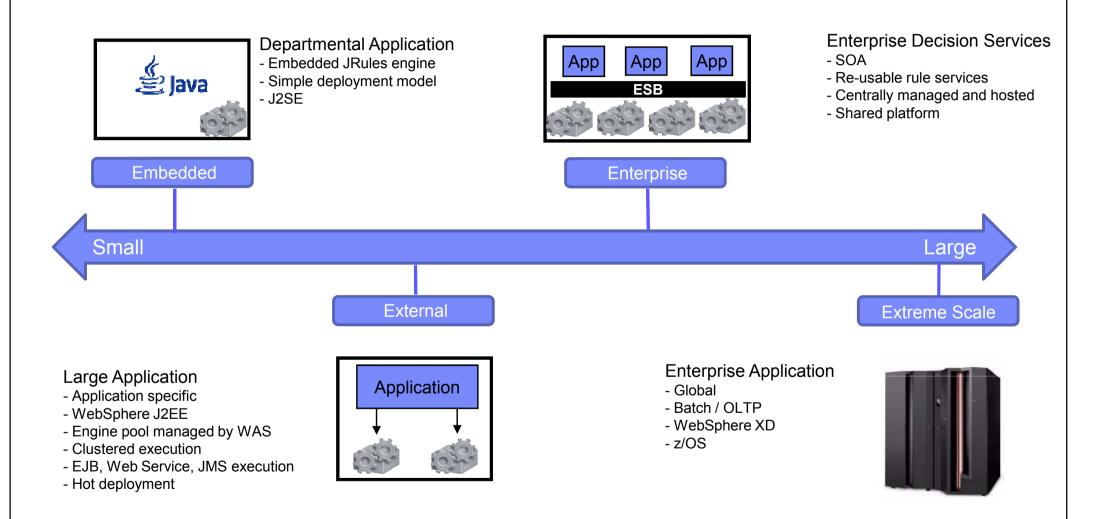


# Positioning with WebSphere tools

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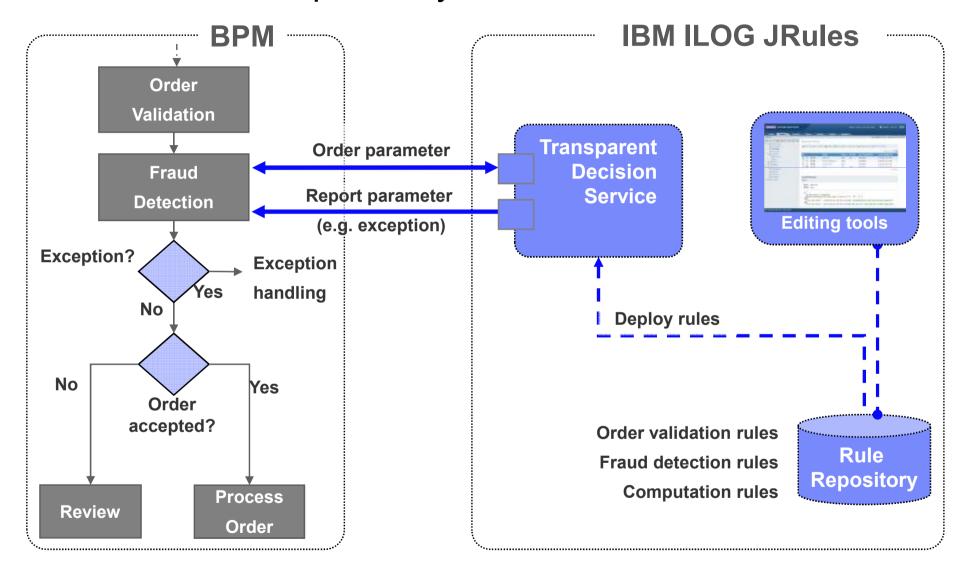
## **Architecture/Integration Options**



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### BPM & BRMS interoperability overview

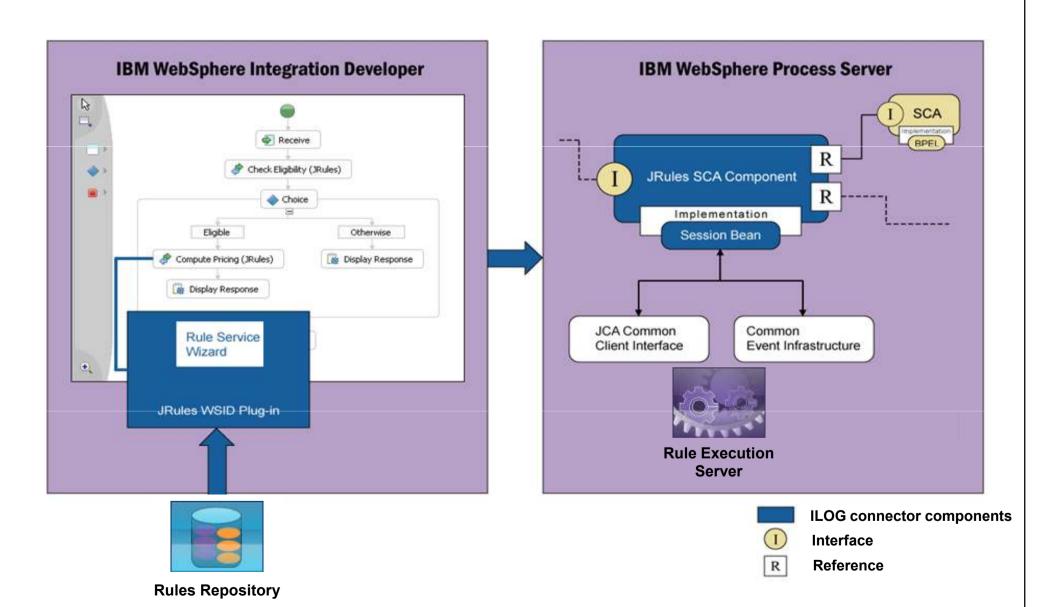


The business logic within business processes changes more frequently than the business processes themselves

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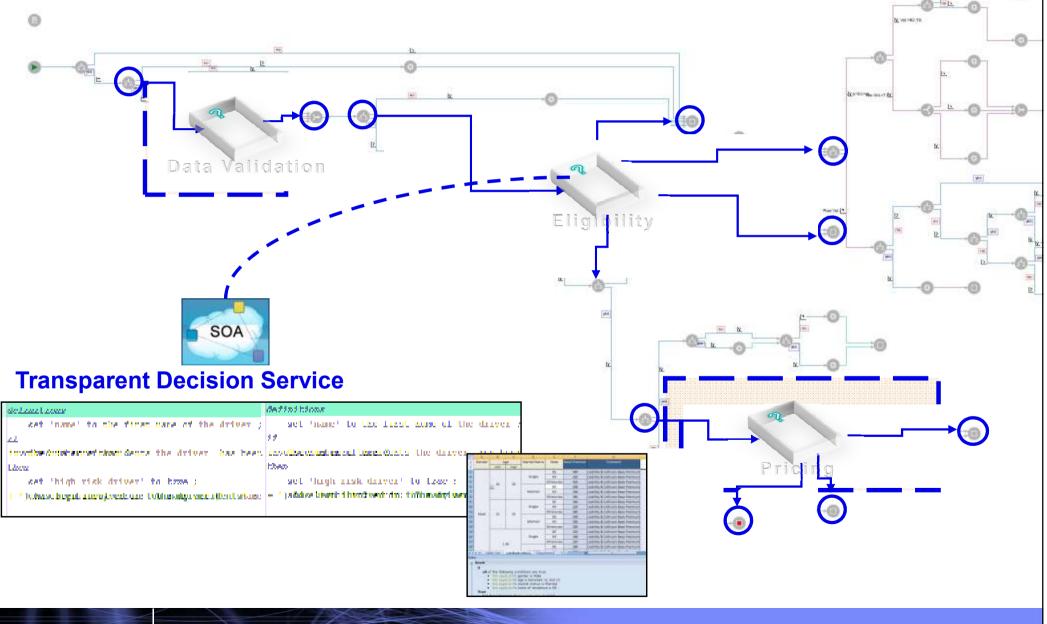


## Integration with IBM WID/WPS





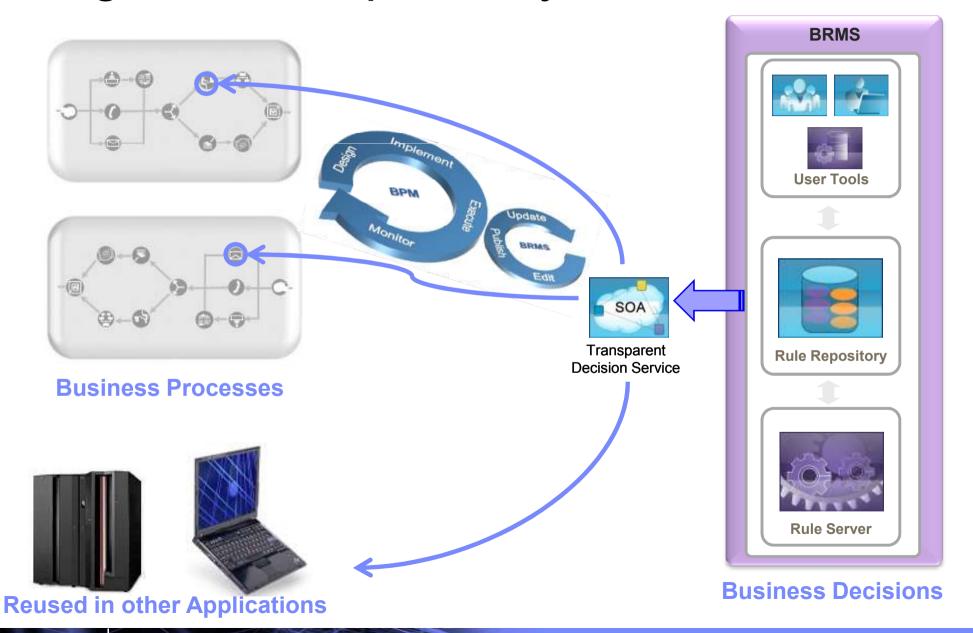
## Externalise your business decisions



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# Change once, impact anywhere





## JRules BRMS complimentary positioning IBM tools

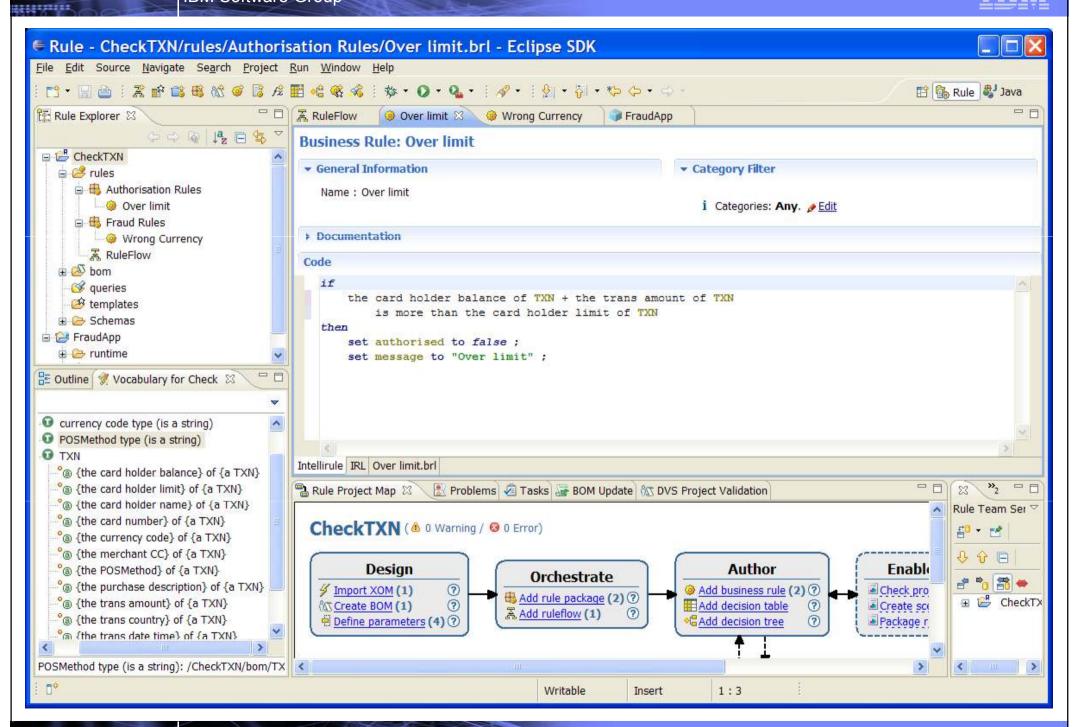
- Fabric
- Business Events
- Process Server
- FileNet
- Lombardi



## Building a Decision Service from Scratch

Create a running web service from a schema in 10 mins.







## Conclusions





#### Benefits of Business Rules

#### Quantitative

- Reduced Time to Market
- IT Cost Reduction in Product Development
- IT Cost Reduction in Product Modification
- Process Improvement / Automation

#### Qualitative

- Business Agility
- Accurate and Repeatable decisions
- Increased Revenue Opportunities
- Customer Satisfaction
- Regulatory compliance
- Business and IT Collaboration
- Confident business change management
- Transparency of decision logic



## **Questions and Answers**

